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QUESTION 1

A company requires data protection for 70TB of data. The solution should provide fast disaster recovery and require relatively low bandwidth. Which HP storage solution best meets these needs?

- A. HP StoreVirtual VSA
- B. HP MSL Tape Libraries
- C. HPStoreServ7000
- D. HP StoreOnce 4000
- Correct Answer: C

http://h20195.www2.hp.com/v2/GetPDF.aspx%2F4AA0-9238ENW.pdf (p.1) + " Scalable to 76TB usable depending on model, Low-bandwidth replication for Disaster Recovery (DR)" (Study guide p.17)

QUESTION 2

Match each customer benefit to the correct portfolio innovation.

high performance for downlinks to servers operating as a cluster	-
ability to reclaim unused storage capacity on an on-going basis	•
cheap, efficient, and high-performing nanoelectronic memory	~
reduced time for implementing a service with a pre-integrated technology stack	•

Hot Area:



high performance for downlinks to servers operating as a cluster	-	
	3PAR Thin Persistence	٦
	40GB blade connections	
	HP AppSystem	
	HP Memristor	
ability to reclaim unused storage capacity on an on-going basis		
	3PAR Thin Persistence	-
	40GB blade connections	
	HP AppSystem	-
	HP Memristor	
· · · · · · · · · · · · · · · · · · ·		
cheap, efficient, and high-performing nanoelectronic memory		
	3PAR Thin Persistence	
	40GB blade connections	
	HP AppSystem	
	HP Memristor	
reduced time for implementing a service with a pre-integrated technology stack		,
	3PAR Thin Persistence	7
	40GB blade connections	
	HP AppSystem	-
	HP Memristor	-
	The President	-
Correct Answer: high performance for downlinks to servers operating as a cluster		
high performance for downinks to servers operating as a cluster	•	4
	3PAR Thin Persistence	
	40GB blade connections	
	HP AppSystem	-
	HP Memristor	-
ability to reclaim unused storage capacity on an on-going basis		
	3PAR Thin Persistence	
	40GB blade connections	
	HP AppSystem	-
	HP Memristor	
cheap, efficient, and high-performing nanoelectronic memory		
	3PAR Thin Persistence	
	40GB blade connections	
	HP AppSystem	
	HP Memristor	
reduced time for implementing a service with a pre-integrated technology stack		
	3PAR Thin Persistence	
	40GB blade connections	
	HP AppSystem	
		-
	HP Memristor	

HP AppSystem has pre-integrated technology stack including a specifically-optimized hardware configuration, factory pre-loaded OS and tailored consulting and HP Solution Support services. This solution delivers system performance and

reduces implementation from months to hours. (Study guide p.12) 40GB Blade networking connections HP provides

40GB downlinks on blade servers, to deliver very fast, near-real time, performance, ideal for high performance clusters or

financial services applications. (Study guide p.18)

HP 3PAR Thin Persistence software, and other thin-reclamation solutions, enables thin-provisioned storage on HP 3PAR StoreServ arrays to stay thin over time by ensuring that unused capacity is reclaimed for use by the array on an ongoing basis. (Study guide p.15)

HP Memristor (Study guide p.15)

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Memristor devices are intended for applications in nanoelectronic memories and computer logic, as a replacement for Flash, SSD, and DRAM. The device provides a more efficient form of memory that can retain its information even when it

loses power.

It will significantly outperform flash memory, holding its memory longer. It is simpler, easier to make, which means it\\'s cheaper, and it can be switched a lot faster, with less energy.

QUESTION 3

A small business with one corporate office and two small branch offices wants to upgrade their aging server hardware. The business is stable, with no plans for expansion or migration to the cloud. The IT manager is looking for a solution that

will offer maximum flexibility and all- inclusive storage to each branch office.

Which HP server family best meets this customers\\' needs?

A. HP ProLiant BL400

- B. HP Moonshot
- C. HP Integrity BL800
- D. HP ProLiant ML310e Gen8

Correct Answer: D

Reference: http://h17007.www1.hp.com/docs/justrightit/ProLiant%20Gen8%20Servers %20Positioning%20Guide%204AA4-0118ENW.pdf (page 17)

QUESTION 4

A customer needs a campus LAN networking solution that supports traditional desktops and wireless devices. How can you distinguish HP from competing solutions?

A. Explain that HP does not offer wireless solutions because its networks work with the customer\\'s choice of wireless vendor.

B. Explain that HP provides simplified network solutions based on open standards that unify management of wired and wireless connectivity.

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- C. Explain that HP provides the only end-to-end solution based on proprietary wireless optimization technologies.
- D. Explain that competitors only offer 1- or 2-tier solutions, but HP offers full 3-tier wired and wireless solutions.

Correct Answer: B

Reference: http://h17007.www1.hp.com/us/en/networking/solutions/wlan/index.aspx

QUESTION 5



Converged Infrastructure is designed to solve many of the problems that affect traditional data centers. Which statement describes a common problem with traditional data centers?

A. Data centers are using two-tier architectures, which were designed to meet the needs of legacy client-server applications.

B. The IT infrastructure is compartmentalized into technology silos, making it difficult for IT to manage and change

C. Companies are relying more heavily on monolithic mainframes, decreasing the overall performance of the data center.

D. Bandwidth costs are increasing more rapidly than power and cooling costs, slowing the adoption of new bandwidthintensive applications.

Correct Answer: B

Traditional IT Infrastructure: (Study guide p.22)

Dedicated technology silos and lots of components created for peak capacity to meet each individual need

Compartmentalized with few standards that crossed multiple silos

Often requiring dedicated power, cooling, management and support in order to upgrade

Cost of maintenance continues to increase, while adding more complexity and reducing time spent on innovation



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