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QUESTION 1

Which statement is descriptive of HP Care Pack Services?

- A. They do not include educational services.
- B. They provide basic support only and are not intended for mission critical customers.
- C. They are support packages that expand and extend standard warranties for HP hardware and software.
- D. They provide hardware support, but must be combined with other offerings for software support.

Correct Answer: C

QUESTION 2

Your customer reports the following business problem: inefficiencies as a result of ineffective version management when files are shared and an inconsistent filing model. What is the most likely technology cause for this business problem?

- A. no centralized tool for sharing files
- B. too many products with check-in, check-out functionality
- C. no consistent policy and toolset that runs automatically
- D. a lack of troubleshooting and performance tools

Correct Answer: A

QUESTION 3

Which statement is characteristic of the HP Midsized Business Center?

- A. It is a one stop shop for all of HP's service solutions.
- B. It is another name for HP Just Right IT.
- C. It stresses manage, grow, and protect as keys for midmarket IT success.
- D. It stresses sharing, connecting, creating, storing and printing as the key midmarket pillars.

Correct Answer: C

QUESTION 4

Which HP management software converges network management and orchestration tools?

- A. HP Data Protector Express



- B. HP Intelligent Management Center
- C. HP Insight Control
- D. HP Care Pack Services

Correct Answer: B

QUESTION 5

What is the poorest resource for finding information about midmarket server positioning?

- A. annual reports emphasizing investor relations
- B. industry reports
- C. competitor's server web pages
- D. competitor's server press releases

Correct Answer: B

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