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QUESTION 1

What is big data?

- A. Typical data flow in an office with 100 or more nodes and 50 or more people
- B. Data stored on a RAID array or similar central data base storage device
- C. Collections of information that are so large and complex, they are difficult to process and manage
- D. Print jobs or digital sending jobs that are larger than 10 MB of encrypted or plain text data

Correct Answer: C

QUESTION 2

Who manages the financing of a Channel Managed Print Services Contract?

- A. HP Partner Account Manger
- B. HP Financial Services
- C. HP cMPS Partner
- D. HP Services

Correct Answer: D

QUESTION 3

Which security feature is included with the HP Universal Print Driver?

- A. Print job encryption
- B. Settings for control panel access controls
- C. Settings to close unused ports
- D. Group security policies

Correct Answer: A

QUESTION 4

What is part of the HP imaging and printing hardware value proposition?

- A. Number 1 in sales volumes per product
- B. Most new models introduced every year



- C. Smallest product footprint form factor
- D. Recognized for world class reliability

Correct Answer: C

QUESTION 5

The HP Channel Managed Print Services program focuses on contracts that include which HP products?

- A. HP Large Format printers
- B. HP LaserJet and multifunction products
- C. HP Commercial Product Portfolio
- D. HP Deskjet printers

Correct Answer: B

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