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QUESTION 1

Which statement best describes HP OfficeJet print quality? (Select two.)

- A. Customers who work in the Enterprise environment should only be looking at LaserJet printers. HP OfficeJet inks can give you high quality prints that are water resistant.
- B. HP only offers mono printing with ink. and this beats laser print outs
- C. Mono only prints are resistant to water.
- D. HP OfficeJet inks can withstand highlighter use and resist smearing.
- E. OfficeJet inks are not as good as laser printing for business printing.

Correct Answer: CD

QUESTION 2

Your customer is experiencing problems with users losing their Elitepads. Which HP solution can alleviate this issue?

- A. HP Find My PC
- B. Enhanced Pre-Boot Security
- C. File Sanitizer
- D. Privacy Manager

Correct Answer: A

QUESTION 3

Why is the Recommended Monthly Print Volume (RMPV) important?

- A. It tells you how many sheets of paper you will be able to sell the customer.
- B. It tells you how many pages a printer will print in its entire lifetime
- C. It helps you match the right printer for the right customer's environment, to give them the best return on investment
- D. It gives you an indication whether the customer needs mono or color printing.

Correct Answer: D

QUESTION 4

Where is the value in having a high Recommended Monthly Page Volume (RMPV) on an HP OfficeJet printer?



- A. It counts mobile printed pages.
- B. This demonstrates that they are durable all the way up to an Enterprise environment
- C. This keeps the printouts durable and document proof
- D. This allows for full compatibility with the HP Flow scanners and ADFs.

Correct Answer: B

QUESTION 5

Which ISVs and partners does HP collaborate with to give customers the edge that they need?

- A. Sage, PeopleSoft, and Word
- B. Microsoft, Oracle, and Sage
- C. Autodesk, Adobe, and ArcGIS
- D. LANDesk, Excel and Arcserve

Correct Answer: C

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