

H19-322^{Q&As}

HCS - Pre-Sales - Service Solution (overseas)

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QUESTION 1

The benefits that ITO brings to customers are (multiple choices)

- A. transfer of the cone risk to the car provider ()
- B. set up about %, regulate the operation and maintenance, improve the quality and performance of U infrastructure ()
- C. control 1W operation cost ()
- D. cloud meter* technical team can get a quick (right case) QQ: ^922?

Correct Answer: ABCD

QUESTION 2

Innocent S often optimizes the lack of wheel force. ?S cover, interference, cut and slashed, and the index is not up to standard.

- A. A positive (positive apricot#f
- B. Day off

Correct Answer: A

QUESTION 3

What are the differences between desktop clouds and traditional PCs? (multiple choices)

- A. original PC^::^^ cut into desktop terminal, network, data center ^ sulfonate case>
- B. original system and data points to dare on the personal desktop
- C. Independent funding
- D. More server
- E. Become a shared resource ()
- F. Layer virtual resource layer

Correct Answer: ABCD

QUESTION 4

IP network project service expansion when to introduce service sales is most appropriate

- A. customer\\'s pre-project M {IM file)

- B. customer is in the middle
- C. After the client has established the project
- D. customer after bidding

Correct Answer: A

QUESTION 5

The power supply for the A-level electronic information system room should be powered by two power supplies, and the power supply of the network should not be damaged at the same time.

- A. True
- B. False

Correct Answer: A

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