

DEV-450^{Q&As}

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QUESTION 1

Which two dashboard components should display data from the summary rows of a report? (Choose two.)

- A. Gauge
- B. Chart
- C. Metric
- D. Table

Correct Answer: BD

QUESTION 2

Under which three conditions should a validation rule be used to prevent invalid data? (Choose three.)

- A. When records are deleted by a user.
- B. When records are imported.
- C. When records are submitted using web-to-lead.
- D. When records are updated by a workflow rule.
- E. When records are edited and saved by a user.

Correct Answer: BCE

QUESTION 3

What should be considered when configuring the lead conversation process? (Choose two.)

- A. Custom lead fields can be mapped to custom object fields.
- B. Roll-up summary lead fields can be mapped to custom contact fields.
- C. Custom lead fields can be mapped to account, contact, and opportunity fields.
- D. Standard lead fields are automatically converted to account, contact, and opportunity fields.

Correct Answer: CD

QUESTION 4

Universal Containers uses a custom field on the account object to capture the account credit status. The sales team wants to display the account credit status on opportunities.

Which feature should a system administrator use to meet this requirement?

- A. Lookup field
- B. Roll-up summary field
- C. Cross-object formula field
- D. Workflow field update

Correct Answer: C

QUESTION 5

An opportunity record, created with a close date of July 30, meets the criteria of a time-dependent workflow rule. The time-dependent action is scheduled for July 23.

What happens if the opportunity is edited before July 23 and no longer meets the criteria?

- A. The time-dependent action is automatically removed from the queue.
- B. The time-dependent action will execute on July 30.
- C. The time-dependent action is put on hold.
- D. The time-dependent action will execute on July 23.

Correct Answer: A

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