

DEV-450^{Q&As}

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QUESTION 1

Which statement about products and price books is true? (Choose two.)

- A. Price books that contain assets cannot contain products.
- B. A product can have a different list price in different price books.
- C. The standard and list price for a product can be listed in multiple currencies.
- D. Products without a price are automatically added to the standard price book.

Correct Answer: BC

QUESTION 2

When creating a new user, which two items must the Administrator ensure before saving the new user record? (Choose two.)

- A. Username is added to the Active User Log.
- B. Username is in the format of an Email Address.
- C. Username is identical to the User's Email address.
- D. Username is unique across all Salesforce Orgs.

Correct Answer: BD

QUESTION 3

A System Administrator needs to import new leads from a tradeshow and assign ownership based on country. Some of the leads may already be in the system.

Which two actions should be taken to meet this requirement? (Choose two.)

- A. Use the Data Import Wizard to match lead by email.
- B. Create an assignment rule to assign leads by country.
- C. Create an auto-response rule to assign leads by country.
- D. Use the Data Loader to match lead by email.

Correct Answer: AB

QUESTION 4

Sales management at Universal Containers needs to display the information listed below on each account record.

Amount of all closed won opportunities Amount of all open opportunities

What feature should an administrator use to meet this requirement?

- A. Calculated columns in the related list
- B. Cross-object formula fields
- C. Workflow rules with field updates
- D. Roll-up summary fields

Correct Answer: D

QUESTION 5

Which two types of record access should an administrator grant through sharing rules? (Choose two.)

- A. Read/Write/Delete
- B. Read/Write
- C. Read Only
- D. Read/Write/Transfer

Correct Answer: BC

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