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QUESTION 1

Describe Organization-wide Defaults

Correct Answer: Used to define the most restrictive access level for all users in the organization for records not owned by them.

QUESTION 2

A single Sales Process can be assigned to multiple opportunity record types.

A. True

B. False

Correct Answer: A

QUESTION 3

Force.com is good for

A. data centric apps

B. process centric apps

C. both of above

Correct Answer: C

QUESTION 4

Building your Data Model What are the 2 types of objects?

Correct Answer: 1. Standard objects 2. Custom objects

QUESTION 5

Which are the 3 values for Organization wide defaults?

Correct Answer: Public read only, Public read/write, Private