

# DATA-ARCHITECT<sup>Q&As</sup>

Salesforce Certified Data Architect

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**QUESTION 1**

A customer needs a sales model that allows the following:

1.

Opportunities need to be assigned to sales people based on the zip code.

2.

Each sales person can be assigned to multiple zip codes.

3.

Each zip code is assigned to a sales area definition.

4.

Sales is aggregated by sales area for reporting. What should a data architect recommend?

- A. Assign opportunities using list views using zip code.
- B. Add custom fields in opportunities for zip code and use assignment rules.
- C. Allow sales users to manually assign opportunity ownership based on zip code.
- D. Configure territory management feature to support opportunity assignment.

Correct Answer: D

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**QUESTION 2**

US is implementing salesforce and will be using salesforce to track customer complaints, provide white papers on products and provide subscription (Fee) ?based support.

Which license type will US users need to fulfil US\\'s requirements?

- A. Lightning platform starter license.
- B. Service cloud license.
- C. Salesforce license.
- D. Sales cloud license

Correct Answer: B

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**QUESTION 3**

UC is planning a massive SF implementation with large volumes of data. As part of the org's implementation, several roles, territories, groups, and sharing rules have been configured. The data architect has been tasked with loading all of the required data, including user data, in a timely manner.

What should a data architect do to minimize data load times due to system calculations?

- A. Enable defer sharing calculations, and suspend sharing rule calculations
- B. Load the data through data loader, and turn on parallel processing.
- C. Leverage the Bulk API and concurrent processing with multiple batches
- D. Enable granular locking to avoid "UNABLE \_TO\_LOCK\_ROW" error.

Correct Answer: A

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#### QUESTION 4

Universal Containers is looking to use Salesforce to manage their sales organization. They will be migrating legacy account data from two aging systems into Salesforce. Which two design considerations should an architect take to minimize data duplication? Choose 2 answers

- A. Use a workflow to check and prevent duplicates.
- B. Clean data before importing to Salesforce.
- C. Use Salesforce matching and duplicate rules.
- D. Import the data concurrently.

Correct Answer: BC

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#### QUESTION 5

Which two statements are accurate with respect to performance testing a Force.com application?

- A. All Force.com applications must be performance tested in a sandbox as well as production.
- B. A performance test plan must be created and submitted to Salesforce customer support.
- C. Applications with highly customized code or large volumes should be performance tested.
- D. Application performance benchmarked in a sandbox can also be expected in production.

Correct Answer: BC

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