# CTP<sup>Q&As</sup>

**Certified Treasury Professional** 

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#### **QUESTION 1**

A cash manager wants to convert wire payments to ACH. Which of the following would NOT be a good application for ACH?

- A. Routine loan payments
- B. Lease payments
- C. Same day payments
- D. Future tax payments

Correct Answer: C

#### **QUESTION 2**

A U.S. company wants to increase its cash turnover rate. It is finding that customers are not taking the offered discount terms of 3/15, net 35. What action might the company take in order to achieve its goal?

- A. Increase the days\\' sales outstanding.
- B. Obtain short-term financing.
- C. Factor the accounts receivable.
- D. Change inventory accounting from FIFO to LIFO.

Correct Answer: C

#### **QUESTION 3**

Netting is used by which of the following as a cross-border payment technique?

- A. European giro providers
- B. Foreign subsidiaries of a company
- C. Counterparties in a letter of credit transaction
- D. TARGET participants

Correct Answer: B

#### **QUESTION 4**

Which of the following trade payment methods virtually eliminates the seller\\'s credit risk?

A. Bankers\\' acceptance



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B. Cash before deli
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C. Countertrade

D. Consignment

Correct Answer: B

#### **QUESTION 5**

Sign Company and Paint Company have a twenty-year business relationship, and they work together when sending and receiving payments. Sign Company also does a large amount of business with Brush Company, a subsidiary of Paint Company. Brush Company\\'s Treasurer recently received a memo from the Treasurer of Paint Company reminding it that when dealing with vendors, extensive information is required when receiving or making ACH payments. What ACH payment format are Sign Company and Paint Company MOST LIKELY to use?

- A. CCD
- B. EBPP
- C. CCD+
- D. CTX

Correct Answer: D

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