

## CRT-211<sup>Q&As</sup>

Certification Preparation for Advanced Administrator

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**QUESTION 1**

Support Records with a specific record type needs the access restricted to only a Support Manager and four support users. What can you do as a system administrator?

- A. Remove the record type access for all users except the 5 mentioned.
- B. Give the "View All Data" permission to the 5 mentioned users using permission sets.
- C. Create a new profile and assign the 5 users to the new profile.
- D. Create a criteria based sharing rule for the 5 users.

Correct Answer: C

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**QUESTION 2**

Sales Management wants to enforce a process in which name of an Account is always included in the name of the opportunity. How can automation be used to help meet this requirement?

- A. Use an Apex trigger on account object that adds the account name to the opportunity name
- B. Write a validation rule that updates the opportunity name with the account name using a cross object formula
- C. Use an approval process that routes newly created opportunities to management for data quality review
- D. Write a criteria based workflow rule that updates the opportunity name concatenated with the account name

Correct Answer: D

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**QUESTION 3**

Universal Containers has a requirement to report on opportunities where the probability has dropped beneath 50%. The administrator has created a custom checkbox as a way to identify these records. What else should the administrator do to meet this requirement?

- A. Create a workflow rule that updates the field when the probability drops below 50%
- B. Build a validation rule that displays an error when the user enters the probability to less than 50%
- C. Create an approval process that submits the opportunity for approval when the custom checkbox is true.
- D. Enable field history tracking on the field and include the history in the report filter

Correct Answer: A

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**QUESTION 4**

Sales management wants a small subset of users with different profiles and roles to be able to view all data for

compliance purposes. How can an administrator meet this requirement?

- A. Assign delegated administration to the subset of users to View All Data
- B. Create a new profile and role for the subset of users with the View All Data permission
- C. Enable the View All Data permission for the roles of the subset of users
- D. Create a permission set with the View All Data permission for the subset of users

Correct Answer: D

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**QUESTION 5**

Universal Containers has four sales region: North America, APAC, EMEA, and LATAM. Each sales region is led by a VP of sales. Each of the VPs wants to have a dashboard emailed to them every Monday morning that contains components with only the data for their region. How can an administrator meet this requirement?

- A. Create one dashboard using Visualforce to create a filter, scheduled to be delivered on Monday mornings
- B. Create a reporting snapshot and check the dashboard option, scheduled to be delivered on Monday mornings
- C. Create one dashboard that includes a filter for each region, scheduled to be delivered on Monday mornings
- D. Create a separate dashboard with data specific to each sales VP, scheduled to be delivered on Monday mornings

Correct Answer: C

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