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QUESTION 1

User interface settings are global settings and apply to all users of an org.

- A. True
- B. False

Correct Answer: A

QUESTION 2

Which of the following are true about the Default Division field on the User object?

A. Division that is applied, by default, to all new accounts and leads created by the user, unless he or she explicitly sets a different division. When users create records related to an account or other record that already has a division, the new record is assigned to the existing record's division; the default division is not used. This setting restricts the user from viewing or creating records in other divisions. Users cannot change their division. Available only in organizations that use divisions to segment their data.

B. Division that is applied, by default, to all new accounts and leads created by the user, unless he or she explicitly sets a different division. When users create records related to an account or other record that already has a division, the new record is assigned to the existing record's division; the default division is not used. This setting does not restrict the user from viewing or creating records in other divisions. Users cannot change their division. Available only in organizations that use divisions to segment their data.

C. Division that is applied, by default, to all new accounts and leads created by the user, unless he or she explicitly sets a different division. When users create records related to an account or other record that already has a division, the new record is assigned to the existing record's division; the default division is not used. This setting does not restrict the user from viewing or creating records in other divisions. Users can change their division at any time. Available only in organizations that use divisions to segment their data.

Correct Answer: B

QUESTION 3

If you change the data type from a Checkbox to a Picklist, it can cause data loss.

- A. True
- B. False

Correct Answer: A

QUESTION 4

Why utilize Account Teams and Sales Teams?

- A. Teams are used for collaboration, sharing, and for reporting purposes.

Correct Answer: A

QUESTION 5

You can set up Salesforce to automatically send email alerts, assign tasks, or update field values based on your organization's workflow

A. True

B. False

Correct Answer: A

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