

# CIS-CSM<sup>Q&As</sup>

Certified Implementation Specialist - Customer Service Management

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## QUESTION 1

What are the Critical Success Factors that are related to CSM Suite Implementations? (Choose four.)

- A. Define the Business Pain Points
- B. Provide consistent service to customers
- C. Have a clear understanding of the use cases
- D. Define the number of hours needed to develop the associated requirements
- E. Implementation is only as good as the underlying process

Correct Answer: ACDE

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## QUESTION 2

How many outbound email accounts are supported in Customer Service Management?

- A. One
- B. Unlimited
- C. Two
- D. One per business service

Correct Answer: A

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## QUESTION 3

Which Business Rules are part of the Customer Service Management baseline configuration? (Choose two.)

- A. Apply Role by Customer
- B. Auto Assessment
- C. Change Update to Close
- D. Update Case Entitlement

Correct Answer: BD

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## QUESTION 4

What one of the following is optional when creating a Catalog workflow?

- A. Publishing the workflow

- B. Defining workflow activities
- C. Approving the workflow
- D. Managing workflow versions

Correct Answer: D

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## QUESTION 5

Predictive Intelligence improves Case management by:

- A. Predicting what values should have gone into empty fields in historical records
- B. Reducing the number of records needed to accurately predict a value
- C. Replacing legacy routing rules
- D. Predicting Case values without manual intervention

Correct Answer: D

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