

C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

What is the difference between the SAP sales documents Delivery Free-of-Charge and Subsequent Delivery Free-of-Charge?

- A. Subsequent Delivery Free-of-Charge requires a mandatory reference to a sales document. Delivery Free-of-Charge does not have this requirement.
- B. Subsequent Delivery Free-of-Charge uses item category KLN, which carries out no pricing and no billing. Delivery Free-of-Charge uses item category TAN, which carries out pricing and billing.
- C. Delivery Free-of-Charge must be created with reference to a preceding invoice. Subsequent Delivery Free-of-Charge can be created with reference to an invoice or sales order.
- D. Subsequent Delivery Free-of-Charge is only created in case of partial deliveries. Delivery Free-of-Charge is created with reference to return deliveries only.

Correct Answer: A

QUESTION 2

You want to ensure that an incomplete document cannot be saved. How can you achieve this?

- A. Select the 'Warning' indicator for the fields in the incompleteness procedure.
- B. Assign an incompleteness procedure to the respective item categories.
- C. Assign a status group to the fields that should be checked for completeness.
- D. Activate the incompleteness dialog for the sales document type.

Correct Answer: D

QUESTION 3

What is maintained in a free goods master record? (Choose two.)

- A. The item category usage
- B. The maintained in a free goods master record
- C. The maximum quantity
- D. The minimum quantity

Correct Answer: BD

QUESTION 4

What data elements that are delivered with the SAP standard configuration represent split criteria in billing creation?
(Choose three)

- A. Terms of payment
- B. Material group
- C. Ship-to party
- D. Payer
- E. Billing date

Correct Answer: ADE

QUESTION 5

What kind of billing plan is used to set up down payments for a sales process?

- A. Payment plan
- B. Periodic billing
- C. Installment plan
- D. Milestone billing

Correct Answer: D

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