C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7

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QUESTION 1

What is the purpose of the Lean WM in the SD order-to-cash process?

- A. To define the replenishment strategy
- B. To manage the inventory at storage bin level
- C. To create the transfer orders for picking
- D. To define the removal strategy for deliveries

Correct Answer: C

QUESTION 2

Which packing option can be configured for a delivery item category?

- A. Packing control
- B. Generate packing material item
- C. Automatic packing
- D. Packing instructions

Correct Answer: A

QUESTION 3

You manually change the item category of a quotation item and create a subsequent sales order.

You do NOT want the item category in the sales order to be determined automatically.

How do you achieve this?

- A. Choose `reference mandatory\\' in the quotation type.
- B. Enter an alternative item category in the sales order type.
- C. Define an item category usage for the item category determination.
- D. Maintain a default item category in the copy control.

Correct Answer: D

QUESTION 4

Which of the following settings can you configure in the sales document type? (Choose three.)



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- A. Schedule lines allowed
- B. Mandatory reference
- C. Immediate delivery
- D. Delivery relevance
- E. Default billing type

Correct Answer: BCE

QUESTION 5

Which of the following statements regarding the material master data are correct? (Choose two)

- A. The behavior of a sales order item depends on the assigned item category group of the material master.
- B. If a delivering plant is defined in the sales data of the material master, this plant is transferred to a corresponding sales document item and can no longer be changed.
- C. The following information in a sales order is derived from the material master: material group, weight, and item category.
- D. The sales views of the material master data can be maintained for various combinations of sales organization and distribution channel.

Correct Answer: AD

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