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# C_TSCM62_67^Q&As

## SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP7

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**QUESTION 1**

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?

A. Use group conditions.

B. Use a reference condition type.

C. Use hierarchy accesses.

D. Use condition exclusion.

Correct Answer: D

**QUESTION 2**

Which properties does the condition type in the condition master record control? (Choose two.)

A. Pricing procedure

B. Scales

C. Access sequence

D. Validity period

Correct Answer: BD

**QUESTION 3**

What is a transaction variant used for? (Choose two.)

A. To add fields

B. To enter default values in fields

C. To hide screens

D. To control the field length

Correct Answer: BC

**QUESTION 4**

Based on which of the following dates is the availability check (ATP) carried out?

A. Requested delivery date

B. Replenishment lead date

C. Material availability date

D. Goods issue date

Correct Answer: C

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**QUESTION 5**

Which activities can you carry out within the List of Sales Orders (transaction VA05) standard report? (Choose two.)

A. Execute backorder processing.

B. Initiate a pricing update.

C. Release the customer expected price.

D. Calculate the sum of values.

Correct Answer: AD

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