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SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP6

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QUESTION 1

Which of the following statements regarding the material master data are correct? (Choose two)

- A. The behavior of a sales order item depends on the assigned item category group of the material master.
- B. If a delivering plant is defined in the sales data of the material master, this plant is transferred to a corresponding sales document item and can no longer be changed.
- C. The following information in a sales order is derived from the material master: material group, weight, and item category.
- D. The sales views of the material master data can be maintained for various combinations of sales organization and distribution channel.

Correct Answer: AD

QUESTION 2

Which of the following statements regarding partner determination are correct? (Choose two)

- A. The origin of partners that are automatically determined during the creation of sales documents is controlled using a condition type.
- B. When you create a standard order, the permitted partners are automatically copied from the customer master to the document.
- C. In a partner determination procedure, all allowed partner functions are listed.
- D. Partner determination procedures can be defined in sales documents at header, item, and schedule-line level.

Correct Answer: BC

QUESTION 3

Your company wants to have a new condition record for freight costs. The condition type should consider the gross weight of all the order items and handle the following scale:

From 0 kg - 8 EUR

From 1 kg - 12 EUR

From 5 kg - 16 EUR

From 10 kg - 20 EUR

Which of the following do you have to configure in the condition type to meet this requirement? (Choose two)

- A. Set the Exclusion indicator to net price.
- B. Set the calculation type to fixed amount.



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- C. Select the Header condition checkbox.
- D. Select the Group condition checkbox.

Correct Answer: BD

QUESTION 4

During the sales order process, in which document can you assign packing materials for the first time?

- A. Sales order document
- B. Transfer order document
- C. Goods issue document
- D. Delivery document

Correct Answer: A

QUESTION 5

- A. To determine the value that is used for the accounting document when posting goods issue
- B. To display the average net sales price of this material during the last year
- C. To define the value that is used when posting the receivables for a customer ordering this material
- D. To display statistical information for the costs in the pricing environment of a sales order

Correct Answer: AD

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