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SAP Certified Application Associate - Sales and Distribution, ERP 6.0 EhP6

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QUESTION 1

For what purposes can you use transaction variants? (Choose two)

- A. To enable default values for data fields in a user-defined transaction
- B. To add new external fields to the sales document
- C. To hide fields in a sales order
- D. To modify the layout of a report

Correct Answer: AC

QUESTION 2

For output processing, to which of the following combinations are a program and a layout set assigned?

- A. A partner function and a document type
- B. An output type and a transmission medium
- C. An output type and a communication strategy
- D. A partner function and an output type

Correct Answer: B

QUESTION 3

Which of the following statements regarding the material master data are correct? (Choose two)

- A. The behavior of a sales order item depends on the assigned item category group of the material master.
- B. If a delivering plant is defined in the sales data of the material master, this plant is transferred to a corresponding sales document item and can no longer be changed.
- C. The following information in a sales order is derived from the material master: material group, weight, and item category.
- D. The sales views of the material master data can be maintained for various combinations of sales organization and distribution channel.

Correct Answer: AD

QUESTION 4

A company wants to give their customers an additional free laptop for every 10 laptops they buy of the



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same model.

Which of the following scenarios would implement this?

- A. Free goods with an exclusive bonus quantity that increases the quantity without generating a subitem
- B. Free goods with an inclusive bonus quantity that generates a subitem
- C. Free goods with an inclusive bonus quantity using the free goods calculation rules
- D. Free goods with an exclusive bonus quantity using the free goods calculation rules

Correct Answer: D

QUESTION 5

Which of the following elements can directly influence whether an availability check will be performed? (Choose two)

- A. The schedule line category in the sales document
- B. The item category in the sales document
- C. The delivery type
- D. The checking group in the material master

Correct Answer: AD

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