# C_TSCM62_65<sup>Q&As</sup>

SAP Certified Application Associate - Order Fulfillment with SAP ERP 6.0 EHP5

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**QUESTION 1**

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?

A. Implement hierarchy accesses.

B. Maintain condition exclusions.

C. Maintain a separate pricing procedure.

D. Use group conditions.

Correct Answer: B

**QUESTION 2**

Assigning sales organizations to company codes builds integration between SD and FI.

Which of the following statements regarding the assignment of sales organizations to company codes are correct? (Choose two)

A. Sales organizations are assigned to company codes indirectly using the sales area.

B. Several sales organizations can be assigned to one company code.

C. Each sales organization is assigned to just one company code.

D. A sales organization can be assigned to several company codes.

Correct Answer: BC

**QUESTION 3**

How do the condition type and condition records for rebate agreements vary in comparison to condition types and records for standard discounts? (Choose two)

A. In the usage of different condition classes

B. In the maintenance of scales

C. In the maintenance of accrual rates within condition records

D. In the usage of different calculation types

Correct Answer: AC

**QUESTION 4**

What elements are necessary to determine the pricing procedure in a sales document? (Choose three)

A. Document pricing procedure of the sales document type

B. Customer pricing procedure from the customer master

C. Condition master data

D. Sales area

E. Account assignment group from the customer master

Correct Answer: ABD

**QUESTION 5**

What are the consequences when you change the payer at header level in a sales order? (Choose two)

A. Any additional sales order items are given the payment terms for the new payer.

B. The partner function "Payer" is changed in the sold-to customer master.

C. Receivables resulting from the sales order are posted to the new payer.

D. The billing document (invoice) is automatically sent to the new payer.

Correct Answer: AC

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