

C_TSCM62_65^{Q&As}

SAP Certified Application Associate - Order Fulfillment with SAP ERP
6.0 EHP5

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QUESTION 1

Which document flows describe possible standard sales processes? (Choose two)

- A. Inquiry - Quotation - Value contract - Order with reference to the value contract - Invoice - Accounting document
- B. Standard order with reference to a Quotation - Delivery - Transfer order - Post goods issue - Invoice Accounting document
- C. Inquiry - Quotation Order - Transfer order - Post goods issue - Invoice - Accounting document
- D. Invoice correction request with reference to a standard order - Delivery - Transfer order - Post goods issue - Invoice - Accounting document

Correct Answer: AB

QUESTION 2

Your customers submit payment for open accounts receivables by referring to the sales order document number, not the invoice number. Therefore, you maintain the Customizing settings so that the sales document number is transferred as the reference number in the FI accounting document.

What do you need to consider when transferring the sales order document number as a reference number to Financial Accounting (FI)?

- A. The sales revenues will be posted to a different account in FI when using the sales order number as the reference number.
- B. Using the sales order number as the reference number will lead to a posting block. Billing documents will have to be released for transfer to FI.
- C. You have to maintain copy control entries from sales orders to billing documents in Customizing.
- D. Using the sales order number as a reference number could lead to an invoice split.

Correct Answer: D

QUESTION 3

Based on which of the following dates is the availability check (ATP) carried out?

- A. Requested delivery date
- B. Replenishment lead date
- C. Material availability date
- D. Goods issue date

Correct Answer: C

QUESTION 4

What elements are necessary to determine the pricing procedure in a sales document? (Choose three)

- A. Document pricing procedure of the sales document type
- B. Customer pricing procedure from the customer master
- C. Condition master data
- D. Sales area
- E. Account assignment group from the customer master

Correct Answer: ABD

QUESTION 5

What data elements that are delivered with the SAP standard configuration represent split criteria in billing creation? (Choose three)

- A. Payer
- B. Material group
- C. Billing date
- D. Ship-to party
- E. Terms of payment

Correct Answer: ACE

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