

# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

**Pass SAP C\_TS462\_2020 Exam with 100% Guarantee**

Free Download Real Questions & Answers **PDF** and **VCE** file from:

[https://www.leads4pass.com/c\\_ts462\\_2020.html](https://www.leads4pass.com/c_ts462_2020.html)

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers



**QUESTION 1**

When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order.

Where do you make this setting?

- A. Copying control
- B. Customer master
- C. Sales organization
- D. Sales order type

Correct Answer: A

---

**QUESTION 2**

Texts are copied from a sold-to-party to a sales order. Any later change to the sold-to-party texts should not be visible in this order.

Which object controls this behavior?

- A. Text determination procedure
- B. Access sequence
- C. Condition table
- D. Text type

Correct Answer: B

---

**QUESTION 3**

You can settle a condition contract using which of the following settlement types? (Choose three.)

- A. Final settlement
- B. Invoice settlement
- C. Delta settlement
- D. Partial settlement
- E. Periodic settlement

Correct Answer: ACD

---

## QUESTION 4

What is a use case for a billing plan type?

- A. Billing document requests
- B. Preliminary billing
- C. Milestone billing
- D. Invoice lists

Correct Answer: C

---

## QUESTION 5

Which fields are used to determine the delivery item category? (Choose three.)

- A. Delivery type
- B. Higher-level item category
- C. MRP type
- D. Item category group
- E. Shipping point

Correct Answer: ABD

[C\\_TS462\\_2020 VCE Dumps](#)

[C\\_TS462\\_2020 Practice Test](#)

[C\\_TS462\\_2020 Exam Questions](#)