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SAP Certified Application Associate - SAP S/4HANA Sales 2021 Upskilling

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QUESTION 1

Where do you configure whether billing should be order-related or delivery-related? Choose the correct answer.

- A. Delivery type
- B. Delivery document item category
- C. Sales document item category
- D. Sales order type

Correct Answer: C

QUESTION 2

Which business partner categories can you use to create customer master records? Choose Two correct answers.

- A. Organization
- B. Customer
- C. Vendor
- D. Person

Correct Answer: AD

QUESTION 3

In a standard SAP S/4HANA system, a customer wants to configure output by adding a new field to an existing form. In which case can the form modification be regarded as simple? Choose the correct answer.

A. The field exists in the communication structure, but its format needs to be changed before it can be integrated into the form.

B. The field is NOT recognized in the processing program and needs to be added to the communication structure.

C. The field does NOT yet exist and needs to be added to the database.

D. The field exists in the communication structure and can be integrated in its existing format.

Correct Answer: D

QUESTION 4

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

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- A. Route
- B. Shipping point
- C. Warehouse number
- D. Ship-to party
- E. Picking location
- Correct Answer: ABD

QUESTION 5

Which organizational units must you set up for billing? Choose Two correct answers.

- A. Profit centre
- B. Company code
- C. Sales area
- D. Business area
- Correct Answer: BC

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