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QUESTION 1

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

A. Ship-to party

B. Warehouse number

C. Route

D. Shipping point

E. Picking location

Correct Answer: ACD

QUESTION 2

To which of the following elements can you assign an incompleteness procedure? Choose Three correct answers.

A. Partner function

B. Schedule line category

C. Billing type

D. Partner type

E. Delivery type

Correct Answer: ABE

QUESTION 3

You need texts for shipping in a sales order. These are usually sourced from the ship-to party, but if they are not maintained in the ship-to party, they should be sourced from the sold-to party. Whichof the following objects controls this behaviour? Choose the correct answer.

A. Condition table

B. Text type

C. Access sequence

D. Text determination procedure

Correct Answer: C

QUESTION 4

Which master data can you use for automatic determination of the delivering plant ina sales order? Choose Three correct answers.

A. Material master

B. Ship-to party

C. Customer material info record

D. Customer hierarchy

E. Sold-to party

Correct Answer: ABC

QUESTION 5

In SAP Smart Business, the sales process flow can be the starting point Badly.Which features does the process flow provide in this context? Choose Two correct answers.

A. A wizard is available that uses machine learning to help the user with issue solving.

B. The actual status of a document is shown graphically using colours (red/green).

C. It is possible to open and solve an issue directly from the process flow.

D. Using artificial intelligence (AI), the system predicts the issue status on a certain date using colours.

Correct Answer: BC

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