# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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#### **QUESTION 1**

In a customer system, a text item is transferred from a sales order to an outbound delivery. Which setting enables this? Choose the correct answer.

- A. The delivery item category must contain a movement type.
- B. The sales item category for the text item must contain a movement type.
- C. The sales item category must be relevant for delivery.
- D. The delivery document type must allow text items.

Correct Answer: D

#### **QUESTION 2**

A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do? Choose the correct answer.

- A. Set the Exclusion indicator in the condition record of the discounts.
- B. Set the Exclusion indicator in the condition record for thespecial price.
- C. Activate the Condition Update indicator in the condition record of the discounts.
- D. Maintain a maximum condition value in the condition record for the special price.

Correct Answer: A

#### **QUESTION 3**

What functionality is used to make sales order items available to MRP? Choose the correct answer.

- A. Transfer of order volume
- B. Transfer of availability
- C. Transfer of material planning
- D. Transfer of requirements

Correct Answer: D

#### **QUESTION 4**

Which field from the customer master record determines the route? Choose the correct answer.

A. Delivering plant



- B. incoterms
- C. Shipping conditions
- D. Delivery priority
- Correct Answer: C

#### **QUESTION 5**

In a standard SAP S/4HANA system, which elements are a possible source for the partner function in your sales order? Choose Two correct answers.

- A. Material master record
- B. Customer hierarchy
- C. Preceding delivery
- D. Preceding value contract
- Correct Answer: BD

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