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QUESTION 1

What can you trigger in the customizing of schedule line categories? Choose Two correct answers.

- A. Creation of a purchase requisition
- B. Transfer of requirements
- C. Proposal of the delivery date
- D. Immediate creation of the delivery

Correct Answer: AB

QUESTION 2

Which of the following assignments are possible when you set up organizational units for sales? Choose Three correct answers.

- A. Assign a shipping point to multiple plants.
- B. Assign a plant to multiple company codes.
- C. Assign a plant to multiple sales organizations/distribution channels.
- D. Assign multiple plants to one sales organization/distribution channel.
- E. Assign multiple divisions to one company code.

Correct Answer: ACD

QUESTION 3

Which master data can you use for automatic determination of the delivering plant in a sales order? Choose Three correct answers.

- A. Material master
- B. Ship-to party
- C. Customer material info record
- D. Customer hierarchy
- E. Sold-to party

Correct Answer: ABC

QUESTION 4

A business user grants his customer a special price. This special price should ignore all possible discounts that may be applicable in a sales order for this customer. What must the business user do? Choose the correct answer.

- A. Set the Exclusion indicator in the condition record of the discounts.
- B. Set the Exclusion indicator in the condition record for the special price.
- C. Activate the Condition Update indicator in the condition record of the discounts.
- D. Maintain a maximum condition value in the condition record for the special price.

Correct Answer: A

QUESTION 5

Which organizational units must you set up for billing? Choose Two correct answers.

- A. Profit centre
- B. Company code
- C. Sales area
- D. Business area

Correct Answer: BC

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