# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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#### **QUESTION 1**

A customer usually prefers complete delivery of a sales order. When creating a particular order, however, the customer wouldlike to make an exception and allow partial deliveries. How would you proceed to do this? Choose the correct answer.

- A. Deselect the Complete Delivery flag in the sales order itself.
- B. Deselect the Complete Delivery flag in the business partner master record.
- C. Deselect the Complete Delivery flag in the outbound delivery.
- D. Deselect the Complete Delivery flag in the customer-material info record.

Correct Answer: A

#### **QUESTION 2**

You maintain business partners and want to use them as customers in sales documents. Which assignment is mandatory in customer-vendor integration(CVI) to ensure this? Choose the correct answer.

- A. Business partner grouping to account group
- B. Business partner category to partner function
- C. Business partner category to partner procedure
- D. Business partner role to partner type

Correct Answer: A

#### **QUESTION 3**

Your project requires shipment of several sales orders in one outbound delivery. What must the sales orders have in common? Choose Three correct answers.

- A. Ship-to party
- B. Warehouse number
- C. Route
- D. Shipping point
- E. Picking location

Correct Answer: ACD

### **QUESTION 4**



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In SAP Smart Business, the sales process flow can be the starting point for solving issues. Which features does the process flow provide inthis context? Choose Two correct answers.

- A. It is possible to open and solve an issue directly from the process flow.
- B. The actual status of a document is shown graphically using colours (red/green).
- C. Using artificial intelligence (AI), the system predicts the issue status on a certain date using colours.
- D. A wizard is available that uses machine learning to help the user with issue solving.

Correct Answer: AB

#### **QUESTION 5**

What information is available only in the delivery header? Choose the correct answer.

- A. Texts
- B. Shipping point
- C. Status information
- D. Picking information

Correct Answer: A

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