# C\_TS460\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020 Upskilling

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#### **QUESTION 1**

A customer usually prefers complete delivery of a sales order. When creating a particular order, however, the customer wouldlike to make an exception and allow partial deliveries. How would you proceed to do this? Choose the correct answer.

- A. Deselect the Complete Delivery flag in the sales order itself.
- B. Deselect the Complete Delivery flag in the business partner master record.
- C. Deselect the Complete Delivery flag in the outbound delivery.
- D. Deselect the Complete Delivery flag in the customer-material info record.

Correct Answer: A

#### **QUESTION 2**

Your project requires confirmation of sales order quantities for certain materials even if the stock of those materials is currently below the safe y stock level. Where do you configure this? Choose the correct answer.

- A. The Special Stock indicator in the Item category
- B. The Item Category group in the material master
- C. The Checking rule at transaction level
- D. The scope of the availability check

Correct Answer: D

### **QUESTION 3**

Which organizational units must you set up for billing? Choose Two correct answers.

- A. Profit centre
- B. Company code
- C. Sales area
- D. Business area

Correct Answer: BC

### **QUESTION 4**

What are some features of the Sales OrderFulfilment Monitor app? Choose Two correct answers.



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- A. The monitor highlights problems that occur within the processes.
- B. Issues in the process can be resolved directly from the process flow within the app.
- C. The app shows cost simulations for all possible order fulfilment scenarios.
- D. Different icon shapes indicate the different types of issues.

Correct Answer: AB

### **QUESTION 5**

Youmust ensure that a bill of material will explode to generate sub-items in as ales order. What controls this functionality? Choose the correct answer.

- A. The item category group of the material master in the sub-item
- B. The item usage during the item category determination of each sub-item
- C. The item type in the item category of the main item
- D. The structure scope in the item category of the main item

Correct Answer: D

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