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QUESTION 1

For which condition types can you maintain a condition master record for pricing? There are 2 correct answers to this question.

- A. Costs VPRS
- B. Freight KFOO
- C. Cash discount SKTO
- D. Surcharges-KP01

Correct Answer: BD

QUESTION 2

Where can you set the delivery relevance? There are 2 correct answers to this question.

- A. Ship-to party
- B. Schedule line category
- C. Item category
- D. Sales document type

Correct Answer: BC

QUESTION 3

What type of framework is SAP Smart Business? Please choose the correct answer.

- A. Open framework
- B. Hybrid framework
- C. Closed framework
- D. Transactional framework

Correct Answer: A

QUESTION 4

What kind of billing plan is used to set up down payments for a sales process? Please choose the correct answer.

A. Payment plan

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- B. Milestone billing
- C. Installment plan
- D. Periodic billing

Correct Answer: B

QUESTION 5

Where do you assign a contract profile? Please choose the correct answer.

- A. Customer master
- B. Sales document type
- C. Billing document type
- D. Item category

Correct Answer: B

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