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SAP Certified Application Associate - SAP S/4HANA Sales 1909 Upskilling

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QUESTION 1

Which of the following settings can you configure in the sales document type? There are 3 correct answers to this question.

A. Mandatory reference

B. Schedule lines allowed

C. Delivery relevance

D. Default billing type

E. Immediate delivery

Correct Answer: ADE

QUESTION 2

A header partner function is to be used and changed on the item level. Which setting do you have to make to achieve this? Please choose the correct answer.

A. Include the partner function in the partner determination procedure of the item category

B. Select the \\'Copy partner function\\' parameter in the Customizing settings for the item category

C. Maintain the sales document header as the relevant source for the partner function

D. Mark the partner function as unique in the partner determination procedure of the sales document type

Correct Answer: B

QUESTION 3

You save a billing document for an invoice. What happens? There are 2 correct answers to this question.

A. The credit limit check is performed

B. The goods issue is posted

C. The account receivable is posted

D. The document flow is updated

Correct Answer: CD

QUESTION 4

Which of the following sequences describe a part of a sales process? There are 2 correct answers to this question.

A. Quotation --> Warehouse Order --> Post goods issue --> Invoice

B. Invoice --> Invoice correction request -- > Post goods issue -- > Invoice

C. Cash sales --> Delivery --> Post goods issue --> Invoice --> Post financial accounting

D. Delivery --> Post goods issue --> Invoice --> Invoice cancellation

Correct Answer: CD

QUESTION 5

What does the billing type control?

There are 2 correct answers to this question.

A. Number range

B. Billing relevance

C. Billing date determination

D. Account determination

Correct Answer: AD

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