# C_TS460_1809<sup>Q&As</sup>

C_TS460_1809 : SAP Certified Application Associate - SAP S/4HANA Sales 1809 Upskilling

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**QUESTION 1**

You manually change the item category of a quotation item and create a subsequent sales order. You do NOT want the item category in the sales order to be determined automatically. How do you achieve this? Please choose the correct answer.

A. Maintain a default item category in the copy control

B. Choose "reference mandatory" in the quotation type

C. Define an item category usage for the item category determination

D. Enter an alternative item category in the sales order type

Correct Answer: A

**QUESTION 2**

What must you consider concerning the setup of partner functions and partner types? Please choose the correct answer.

A. Partner types are created in Customizing for partner determination.

B. Partner functions can be changed on the item and schedule line level of a sales document.

C. Partner functions can be copied from the sales document header to the customer master record

D. Partner types are assigned to partner functions in Customizing for partner determination.

Correct Answer: D

**QUESTION 3**

Which SAP Fiori apps are assigned to business role Internal Sales Representative? There are 2 correct answers to this question.

A. Pick Outbound Delivery

B. Manage Sales Quotations

C. Sales Order Fulfillment Monitor

D. Manage Billing Documents

Correct Answer: BC

**QUESTION 4**

Which of the following are capabilities of multidimensional reporting in SAP S/4HANA embedded analytics? There are 3

correct answers to this question.

A. Filters

B. Forecast

C. Drilldown

D. Scheduling

E. Sort

Correct Answer: ACE

**QUESTION 5**

In SAP S/4HANA, what does SAP Extended Warehouse Management (SAP EWM) determine during sales order fulfillment? Please choose the correct answer.

A. The sequence of transport unit unloading

B. The optimal utilization of container space

C. The applicable putaway strategy

D. The stocked and suitable storage bins

Correct Answer: D

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