

# C\_TERP10\_65<sup>Q&As</sup>

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**QUESTION 1**

What is the highest organizational unit in Sales Order management? (Choose the correct answer)

- A. Client
- B. Company Code
- C. Sales Organization
- D. Plant

Correct Answer: B

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**QUESTION 2**

You can generate training proposals for employees if Personnel Development is integrated with which of the following?

- A. Compensation management
- B. ESS
- C. SAP BW
- D. Time and Event Management

Correct Answer: D

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**QUESTION 3**

When the billing document is posted, which of the following are true? (Choose all that apply)

- A. The stock account is updated
- B. The customer account is updated
- C. Status in the sales document is updated
- D. The PURCHIS is updated

Correct Answer: BC

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**QUESTION 4**

Which of the following organizational levels are required to create a purchase order? (Choose three)

- A. Storage location
- B. Purchasing organization

- C. Plant
- D. Purchasing group
- E. Warehouse number

Correct Answer: BCD

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## QUESTION 5

In SAP ERP Program and Project Management, operative indicators define the characteristics of a work breakdown structure (WBS) element, and also what tasks will be performed by the WBS element when the project is being executed.

Which of the following are WBS element operative indicators? (Choose three)

- A. Planning element
- B. Account assignment element
- C. Budgeting element
- D. Billing element
- E. Cost element

Correct Answer: ABD

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