C_TCRM20_73^{Q&As}

SAP Certified Application Associate - CRM Foundation with SAP CRM 7.0 EhP3

Pass SAP C_TCRM20_73 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

https://www.leads4pass.com/c_tcrm20_73.html

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by SAP Official Exam Center

⚙ **Instant Download** After Purchase

⚙ **100% Money Back** Guarantee

⚙ **365 Days** Free Update

⚙ **800,000+** Satisfied Customers

QUESTION 1

A Sales Order can be created via several channels in SAP CRM (e.g. Customer Webshop). Which

application can be integrated with SAP CRM to ensure that the order is delivered in a timely manner?

Please choose the correct answer.

Response:

A. SAP SCM

B. SAP EVM

C. SAP SRM

D. SAP BI

Correct Answer: A

QUESTION 2

Which of the following are used for Billing item category determination?

There are 2 correct answers to this question.

Response:

A. Source transaction type

B. Source Payer

C. Source item category

D. Source Sold-to-party

E. Source business partner

Correct Answer: AC

QUESTION 3

Which of the following are Key elements of Opportunity `Sales Methodology\\'?

There are 3 correct answers to this question.

Response:

A. Buying Center

B. Case Management

C. Sales assistant

D. Opportunity assessment

Correct Answer: ACD

QUESTION 4

Which of the following business transactions can be created within SAP CRM?

There are 3 correct answers to this question.

Response:

A. Sales Order

B. Purchase Order

C. Service request

D. Delivery

E. Problem

Correct Answer: ACE

QUESTION 5

From a technical point of view, the SAP CRM product master is a collection or arrangement of which of the

following?

Please choose the correct answer.

Response:

A. Classifications

B. Set Types

C. Hierarchies

Correct Answer: B

Latest C_TCRM20_73
Dumps

C_TCRM20_73 Study
Guide

C_TCRM20_73 Exam
Questions