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QUESTION 1

When working with a perpetual inventory system, where should the 'Unit Price' in the Goods Receipt PO default from?

- A. The inventory account defined for each item in the Goods Receipt PO.
- B. The vendor's price list for each item in the Goods Receipt PO.
- C. The valuation method defined for each item in the Goods Receipt PO.
- D. The 'Item Cost' value of each item in the Goods Receipt PO.

Correct Answer: B

QUESTION 2

The client has 50,000 products in their catalogue. The information held for each product is very basic. manufacturer, product number, description, price, and a specification field that is unique to the client's business.

What is the most efficient way to migrate these products to SAP Business One using the Data Transfer Workbench?

- A. Add a user-defined field to the item master data for the specification field. Create a customized data import file based on the item master data template. You can select the user-defined field to be included in the import file.
- B. Import the products using the item master data template, and in the data import wizard map the specification field to an unused field, such as the the item properties.
- C. Import the products using the inventory posting template. This template contains the basic fields needed by the client. Enter the specification field in a suitable unused field in the template spreadsheet.
- D. Add a user-defined field to the item master data for the specification field. Enter the product data, including the new specification field, in the standard item master data template.

Correct Answer: A

QUESTION 3

Your client has asked for a report on service contract history. What is the easiest way to identify the correct fields needed in the report?

- A. With a service contract in the active window, open the Query Wizard. It will automatically show the table and field names for the active window.
- B. Open a service contract document and right-mouse click on a field to see the table and field name.

- C. Reference the DI-API online help to see the table and field names for the service contract object.
- D. Open a service contract and toggle the System Information view to see the table and field names at the bottom of the screen.

Correct Answer: D

QUESTION 4

You have set up KandV Grocery as a lead. George from KandV Grocery calls to place a sales order for three cases of oranges. What is the best option for creating a delivery for KandV Grocery?

- A. Create the sales order and delivery using the lead as the business partner, and then convert the lead to a customer before issuing an invoice.
- B. You do not need to convert the lead to a customer. You can create sales orders, deliveries and invoices using the lead.
- C. Create a quotation to start the process, because you cannot place a sales order with a lead as the business partner.
- D. Create a sales order using the lead as the business partner, and then convert the lead to a customer before creating the delivery and invoice.

Correct Answer: D

QUESTION 5

What happens when a default payment method for customers is changed in the General Settings?

- A. Any new customer master records will default to this payment method, but existing records will not change.
- B. New and existing customer master records will automatically receive this payment method.
- C. When a new customer master record is created, a pop up box will appear with a choice of available payment methods listed in General Settings.
- D. When a new customer master record is created, the default payment method is assigned and cannot be changed.

Correct Answer: A

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