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# C_C4H410_21 <sup>Q&As</sup>

SAP Certified Application Associate - SAP Sales Cloud 2111

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**QUESTION 1**

You need to enable offline pricing for an SAP Sales Cloud standalone solution. What do you need to replicate?

A. Access sequence specific to a sales office

B. Customer price conditions specific to a sales office

C. Condition table specific to a sales office

D. Billing information specific to a sales office

Correct Answer: B

**QUESTION 2**

You need to create a URL mashup on the Account Overview to open a Google search. Which of the following elements are mandatory to configure the mashup? Please choose the correct answer.

A. Port Type Package

B. Port Binding

C. Description

D. Category

Correct Answer: B

**QUESTION 3**

Which action should you execute to set the pricing status in a sales order to Calculated?

A. Trigger simulation on the sales order in a non-integrated environment.

B. Trigger simulation on the sales order in an integrated environment.

C. Trigger a consistency check in the sales order.

D. Trigger Submit for Approval in the sales order.

Correct Answer: B

**QUESTION 4**

When managing the system lifecycle of active tenants in the Service Control Center, what options does an administrator have? Note: There are 2 correct Answers to this question.

A. Accept termination.

B. Copy solution profile.

C. Terminate restore point.

D. Cancel transport route.

Correct Answer: BC

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**QUESTION 5**

Which activities must you perform to enable retrieval of messages from a social media channel? Note: There are 2 correct Answers to this question.

A. Create and schedule a social media import run.

B. Import social media user profiles.

C. Invite accounts to connect.

D. Set up access to your social media account.

Correct Answer: AD

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