## C\_ARSOR\_2108<sup>Q&As</sup>

SAP Certified Application Associate - SAP Ariba Sourcing

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#### **QUESTION 1**

What prepackaged report shows the total awarded spend for a specific organization across all event types?

- A. RFI Report
- **B. Supplier Participation Report**
- C. Event Spend Summary
- D. Event Participation Summary

Correct Answer: C

#### **QUESTION 2**

- A. Staggered
- B. Dutch
- C. Parallel
- D. Serial

Correct Answer: C

#### **QUESTION 3**

What options are available to split or partially award lots with multiple line items? Note: there are 2 correct answers to this question.

- A. Each line item awarded to a different supplier
- B. All line items in the lot split by percentage
- C. Only a partial percentage of the lot awarded
- D. All line items in the lot split by a quantity

Correct Answer: BC

#### **QUESTION 4**

What are the responsibilities of the customer project sponsor? Note: there are 3 correct answers to this question.

- A. Serve as the escalation point for project issues.
- B. Manage the project timeline

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- C. Drive the change management effort;
- D. Provide the overall project vision;

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E. Serve as the primary point of contract for the project

Correct Answer: ACD

#### **QUESTION 5**

In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction? Note: There are 2 correct answers to this question.

- A. To verify if suppliers can meet the specifications
- B. To narrow the list of suppliers to invite to later events
- C. To gain a preliminary bid from each supplier
- D. To gather pricing and capability information

Correct Answer: AB

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