



# C\_A1FIN\_10<sup>Q&As</sup>

SAP Certified Application Associate - Financials with SAP Business All-in-One Solution

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### QUESTION 1

In SAP Financial Accounting, the company code is the main organizational structure that determines the legal substance of the organization.

If you are implementing SAP ERP in an organization with more than one affiliated company, which of the following assignments are possible? (Choose two)

- A. All company codes are assigned to one group of companies and each company code is assigned to its own chart of accounts.
- B. All company codes are assigned to one group of companies and one chart of accounts is assigned to all company codes.
- C. One company code is assigned to one group of companies and many charts of accounts are assigned to the company code.
- D. All company codes are assigned to one group of companies and each company code is assigned to many charts of accounts.

Correct Answer: AB

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### QUESTION 2

What do you need to consider when positioning a solution for a small to midsize customer with a limited IT budget? (Choose two)

- A. Tasks are very segregated with small to midsize customers
- B. Key resources are not available on a full time basis with small to midsize customers
- C. SAP solutions are only suitable for large enterprises
- D. A phased approach with fixed scope and fixed price

Correct Answer: BD

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### QUESTION 3

In the evaluation phase, you assess the prospect against the SAP Business All-in-One solution.

The leading role here belongs to the virtual account team. This team usually consists of a sales executive, the consulting engagement manager, and the project manager.

As well as assessing the prospect against the SAP Business All-in-One solution, what else is the responsibility of the virtual account team in the evaluation phase?

- A. To start data migration
- B. To check if the customer project resources are trained



- C. To submit the preliminary proposal
- D. To check if the system is ready to start development

Correct Answer: C

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#### QUESTION 4

To prepare your system for the installation of SAP Best Practices, you have to import two add-ons.

What are the two add-ons that you have to download?

- A. Documentation add-on and technical add-on
- B. Documentation add-on and Solution Builder add-on
- C. SAP system add-on and Business Objects add-on
- D. SAP system add-on and Solution Builder add-on

Correct Answer: D

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#### QUESTION 5

What is ASAP Focus Methodology designed to be used for?

- A. As a lean version of ASAP Methodology, when customers have tight budgets and require short time lines in their implementation project
- B. As a methodology for SAP ERP implementation projects
- C. As a methodology to position and implement predefined solutions
- D. As a methodology to implement solutions in the small to midsize market

Correct Answer: C

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