# C9020-970 Q&As

IBM Enterprise Storage Sales V4

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**QUESTION 1**

A customer is interested in a DS8870 feature that transfers frequently accessed blocks of data between spinning disk and solid state disk to increase system performance. Which feature provides this capability?

A. Easy Tier

B. Hierarchical Storage Management

C. Information Lifecycle Management

D. FlashCopy

Correct Answer: B

**QUESTION 2**

Which two IBM storage offerings support OpenStack? (Choose two.)

A. ProtecTIER

B. Storwize family

C. TS3500

D. FlashSystem 840

E. XIV

Correct Answer: CE

**QUESTION 3**

A customer has asked about software defined storage. It has a heterogeneous storage environment.

Which IBM solution helps the customer implement software defined storage and leverage its investment in existing storage?

A. IBM Spectrum Control

B. ProtecTIER

C. DS8870

D. XIV

Correct Answer: A

**QUESTION 4**

A bank customer has two sites in Italy and France. One site uses IBM storage and the other uses a competitor. Which IBM solution is required for block storage when unifying the sites for disaster recovery?

A. ESS

B. XIV

C. IBM Spectrum Control

D. DS8000

Correct Answer: D

**QUESTION 5**

Which EMC product is comparable to IBM Spectrum Control?

A. EMC VSPEX

B. EMC ViPR

C. EMC SRDF

D. EMC VPLEX

Correct Answer: B

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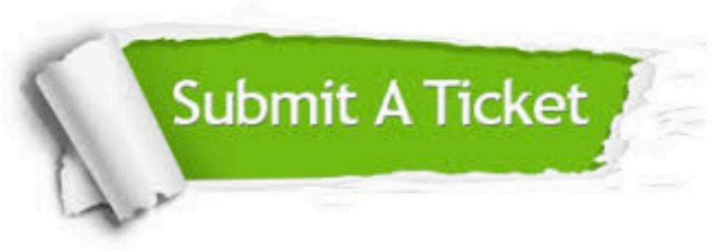

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