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## C9020-970 ${ }^{\text {Q\&As }}$

## IBM Enterprise Storage Sales V4

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## QUESTION 1

Which two IBM storage offerings support OpenStack? (Choose two.)
A. ProtecTIER
B. Storwize family
C. TS3500
D. FlashSystem 840
E. XIV

Correct Answer: CE

## QUESTION 2

Which storage solution allows a customer to dramatically increase performance while protecting investment in legacy storage?
A. IBM DS8870
B. IBM FlashSystem V840
C. IBM XIV
D. IBM Spectrum Protect

Correct Answer: B

## QUESTION 3

A customer currently has a XIV Gen2 system and is complaining about the performance for its business analytics.
Which feature of the Gen3 XIV should improve this workload?
A. Self-encrypting drives
B. Flash cache
C. Hyper-Scale Mobility
D. 4 TB drives

Correct Answer: D

## QUESTION 4

A SONAS customer is looking for a solution to manage active and inactive data based on policies for different tiers.
What should the IBM sales specialist suggest?
A. IBM Spectrum Control
B. IBM Spectrum Virtualize
C. Active Cloud Engine
D. DB2 Content Manager

Correct Answer: C

## QUESTION 5

A customer is looking for a storage solution for its database. The sales specialist discovers that the customer has a mainframe with CKD that will attach to the storage.

Which storage solution should be considered?
A. IBM Spectrum Virtualize
B. FlashSystem840
C. XIV
D. DS8870

Correct Answer: B

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