



C9020-970^{Q&As}

IBM Enterprise Storage Sales V4

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QUESTION 1

Which key metric drives a customer's disaster recovery strategy?

- A. TCA
- B. TCO
- C. ROI
- D. RTO

Correct Answer: C

QUESTION 2

Which resource should an IBM Storage seller use to protect disk performance for a consolidation to a DS8870?

- A. Capacity Magic
- B. Disk Magic
- C. Batch Magic
- D. TCOnow! for Disk

Correct Answer: C

QUESTION 3

A customer asks you if IBM has a self-service cloud provisioning solution. Which solution should you recommend?

- A. IBM SmartCloud Storage Access
- B. OpenStack
- C. Elastic Storage
- D. IBM Spectrum Protect

Correct Answer: A

QUESTION 4

A SONAS customer is looking for a solution to manage active and inactive data based on policies for different tiers.



What should the IBM sales specialist suggest?

- A. IBM Spectrum Control
- B. IBM Spectrum Virtualize
- C. Active Cloud Engine
- D. DB2 Content Manager

Correct Answer: C

QUESTION 5

A customer desires to implement a VMware HA environment by combining a stretched IBM Spectrum Virtualize cluster configuration with VMware vSphere. How does this solution limit downtime in the VMware cluster?

- A. VMware vCenter can then be integrated with the IBM Storage Integration Server.
- B. Virtual machines can be nondisruptively migrated with vMotion between two separate data centers.
- C. The IBM Spectrum Virtualize Storage Replication Adapter (SRA) can be used to automate disaster recovery testing.
- D. Compression allows more Virtual Machines to be stored within one VMware datastore.

Correct Answer: A

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