



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

A customer has a number of older storage arrays that are approaching their end of lease. The customer has 100 TB in use and is looking for a solution to easily migrate the data to new storage arrays. Which IBM solution can be proposed to meet these needs at the lowest cost?

- A. N7900
- B. XIV Gen3
- C. SAN Volume Controller with DS8800
- D. SAN Volume Controller with XIV Gen3

Correct Answer: B

QUESTION 2

How do IBM storage products achieve the Self-Optimizing attribute of IBM Smarter Storage?

- A. By predicting which drives are going to fail before data is lost
- B. By automatically moving data to the most appropriate storage tier
- C. By changing speed of individual disks to reduce energy consumption
- D. By allowing administrators to manually tune the performance of the system

Correct Answer: B

Reference: <http://public.dhe.ibm.com/common/ssi/ecm/en/tss03101usen/TSS03101USEN.PDF> (page 4)

QUESTION 3

The PRIMARY purpose of the SAN Volume Controller is to provide which function?

- A. Increased performance
- B. Storage virtualization
- C. Merging multiple LANs and SANs into one
- D. Replication within a single storage array (homogeneous)

Correct Answer: B

QUESTION 4

A customer has a large volume of data that needs to be stored within their data center. The customer has indicated that



their data growth will be in the 25% per year range, if not higher. Which question must be asked to determine the proper IBM storage solution?

- A. What speed is your current SAN?
- B. What speed is your current LAN?
- C. How much power do you have available?
- D. How many terabytes do you have today?

Correct Answer: D

QUESTION 5

Which feature clearly differentiates XIV from an EMC VMAX in terms of lowering the total cost of ownership?

- A. throughput
- B. thin provisioning
- C. graphical user Interface (GUI)
- D. ability to utilize multiple RAID types

Correct Answer: B

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