



C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

When discussing the SAN Volume Controller's Easy Tier capability with a customer, the sales specialist mentions that this capability was first developed and utilized in another IBM product prior to its introduction within the SAN Volume Controller.

Which product is the sales specialist referring to?

- A. XIV
- B. N7900
- C. Storwize V7000
- D. DS8000

Correct Answer: D

Reference: http://en.wikipedia.org/wiki/IBM_SAN_Volume_Controller

QUESTION 2

An AIX customer who has a TS3500 with eight D23 frames and 32 TS1140 drives is running out of space in the data center at a time when more storage is needed. What should the sales specialist recommend?

- A. Reduce the number of drives and free up slot capacity
- B. Add an additional eight TS1140 drives to increase capacity
- C. Add LTO high capacity drives and reduce the need for as many slots
- D. Replace some of the D23 frames with S24 frames to provide additional capacity

Correct Answer: D

QUESTION 3

A customer plans to migrate data between two DS8870 at two different sites. Which type of volumes will potentially consume less link bandwidth?

- A. Logical volumes
- B. standard volumes
- C. Parallel access volumes
- D. Thin provisioned volumes

Correct Answer: C



QUESTION 4

Which Technical and Delivery Assessment is conducted in cases where a new design or new product is going to be installed at the customer site?

- A. Pre-sale
- B. Post-sale
- C. Pre-install
- D. Post-install

Correct Answer: C

Reference: <http://joehtertvik.com/?p=2552>

QUESTION 5

A customer is implementing a storage solution behind their System x servers. The customer has a unique application that requires support for RAID 4. Which IBM storage solution should be recommended to this customer?

- A. N7900
- B. DS8800
- C. XIV Gen3
- D. Storwize V7000

Correct Answer: A

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