C4090-959^{Q&As}

Enterprise Storage Sales V3

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QUESTION 1

A customer has a large volume of data that needs to be stored within their data center.The customer has indicated that their data growth will be in the 25% per year range, if not higher. Which question must be asked to determine the proper IBM storage solution?

A. What speed is your current SAN?

B. What speed is your current LAN?

C. How much power do you have available?

D. How many terabytes do you have today?

Correct Answer: D

QUESTION 2

How do IBM storage products achieve the Self-Optimizing attribute of IBM Smarter Storage?

A. By predicting which drives are going to fail before data is lost

B. By automatically moving data to the most appropriate storage tier

C. By changing speed of individual disks to reduce energy consumption

D. By allowing administrators to manually tune the performance of the system

Correct Answer: B

Reference: http://public.dhe.ibm.com/common/ssi/ecm/en/tss03101usen/TSS03101USEN.PDF (page 4)

QUESTION 3

A customer uses Tivoli Storage Manager (TSM) with a large DS5000 disk pool and a TS3500 Library with a few LTO-4 drives for their backup.All tape drives and disk pools are fully utilized.The backups of their big SAN-based database servers are critical and exceed the customer\\'s backup window. What should the sales specialist recommend to speed up database backup for the most significant impact?

A. Move the databases to a faster FC storage (e.g.Storwize V7000)

B. Replace the disk pool with a Storwize V7000 for higher performance

C. Add additional LTO-6 drives to the TS3500 and offer LAN free clients for TSM

D. Enlarge the current disk pool with EXP5000 and offer LAN free clients for TSM

Correct Answer: C

QUESTION 4

A customer is looking for a way to obtain the following storage management functions:

Single point of control for point-in4ime and remote volume replication services Automated source-target matching Practice Volume support for DR Planning Volume Protection

Which IBM product should be recommended to this customer?

A. Tivoli Storage Manager (TSM)

B. System Storage Productivity Center

C. Tivoli Storage Productivity Center

D. Tivoli Storage Productivity Center Select

Correct Answer: C

QUESTION 5

A new customer to the TS3500 wants to know if the TS3500 they recently purchased has a three-year 9x5 warranty. What is the correct answer to give the customer?

A. One year, 7x24 is the standard warranty.

B. Three years, 9x5 is the standard warranty.

C. Three years, 7x24 is the standard warranty.

D. One year, 9x5 is the standard warranty, with an option to provide three years 9x5.

Correct Answer: A

Reference: http://www-03.ibm.com/systems/storage/tape/ts3500/specifications.html (see warranty)

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