



C4070-603^{Q&As}

IBM System z Sales V6

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QUESTION 1

A customer has an AIX Power server farm. Which of the following would be reasons for the customer to consider moving to a zBX with POWER blades environment?

- A. Saving on environmental expense using a stand-alone zBX rack with POWER blades
- B. Take advantage of POWER blade models that are only available for the zBX
- C. This is the fastest way for POWER blades to communicate with a System z
- D. Decrease networking requirements and enhance management automation

Correct Answer: D

QUESTION 2

A customer has a z196 and is considering adding Linux to their server. Which specialty engine is capable of running Linux?

- A. ICF
- B. IFL
- C. zAAP
- D. zIIP

Correct Answer: B

QUESTION 3

A prospective customer is concerned about the flexibility and breadth of operating systems supported on System z servers limiting system choices. Which of the following three operating systems are supported?

- A. z/OS, z/VM, and Linux
- B. z/OS, Linux, and i5/OS
- C. z/OS, Windows, and Linux
- D. z/OS, Linux, and 32 bit i5/OS

Correct Answer: A



QUESTION 4

The zEnterprise sales specialist is asked by a customer for differentiators of a zBX solution with x86 blades compared to x86 blades in a traditional BladeCenter. Which of the following is a key differentiator?

- A. Any existing customer x86 Blades can be integrated into the zBX
- B. Software license costs on x86 blades are optimized when integrated into zBX.
- C. Unified Resource Manager includes an x86 hypervisor, and management costs are lower.
- D. VMware license costs for x86 blades will be the same when integrated into zBX, but management costs will be lower

Correct Answer: C

QUESTION 5

A zEnterprise customer is planning to replace several third party software applications. They would like to reduce the complexity of these applications by going to a single application architecture. Which of the following is the best product set the System z sales professional should discuss with the customer?

- A. z/VM
- B. Linux on z
- C. WebSphere Application Server (WAS)
- D. WebSphere with Service Oriented Architecture (SOA)

Correct Answer: D

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