



C4040-250^{Q&As}

Power Systems with POWER8 Sales Skills V1

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QUESTION 1

Which product enables cloud functionality and is included in the AIX Enterprise Edition at no additional cost?

- A. IBM Cloud Orchestrator
- B. WebSphere
- C. IBM Cloud Manager with OpenStack
- D. Cloud Network Security

Correct Answer: A

Explanation: IBM SmartCloud Orchestrator includes services contract for IBM Implementation Services for Power Systems AIX V6.1 and IBM Migration Services for Power Systems AIX V6.1. Reference: <http://www-01.ibm.com/common/ssi/cgi-bin/ssialias?infotype=anandsubtype=caandappname=gpatteamandsupplier=897andletternum=ENUS213-375>

QUESTION 2

When implementing a 40TB NoSQL in-memory database on an x86 platform, a customer needs 24 servers. The same database requirement can be satisfied on POWER with a CAPI connected FlashSystem 840. How many Power S822L(s) is (are) needed?

- A. 8
- B. 16
- C. 24
- D. 1

Correct Answer: B

Explanation: 16 GB/512 GB (S812L) 32 GB/1 TB (S822L) Reference: <http://www-03.ibm.com/systems/power/hardware/s812l-s822l/specs.html>

QUESTION 3

Which resource is used to determine if an adapter can move from the 570 to the S824?

- A. Workload Estimator
- B. Sales Manual
- C. Alinean Tool
- D. Fix Central

Correct Answer: B



The sales manual provides details and resource that can help determine if the technician can move an adapter on 570 to IBM S824. The compatibility matrix helps in determining the choice and the transfer of hardware from one model to another.

Reference:

<http://www-01.ibm.com/common/ssi/ShowDoc.wss?>

[docURL=/common/ssi/rep_sm/2/760/ENUS8286-_h02/index.html&lang=en&request_locale=en](http://www-01.ibm.com/common/ssi/rep_sm/2/760/ENUS8286-_h02/index.html?lang=en&request_locale=en)

QUESTION 4

A customer is considering the purchase of three IBM POWER8 Scale-out systems to run their AIX and IBM i applications. Their main concern is application uptime.

What feature of the POWER8 Scale-out systems should the IBM reseller discuss?

- A. RAS features eliminate disk and memory failures
- B. Live Partition Mobility
- C. PowerVC
- D. Hot swap memory and cores

Correct Answer: B

Demands for system uptime have consistently risen over the years, and while technology features such as high availability have largely minimized unplanned downtime, servers still have to come down for routine maintenance to keep operations running smoothly. This is one of the key benefits of Live Partition Mobility for IBM i, which allows IT to migrate a partition from one physical machine to another.

QUESTION 5

Which tool can be used to determine the three-year TCO of an S824 system compared to an HP DL580?

- A. Power Systems Speed Sheets
- B. TCO Cost Estimator
- C. Quick Pricer
- D. Alinean TCO tool

Correct Answer: B

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