

C1000-020^{Q&As}

IBM New Workloads Sales V2

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QUESTION 1

Which product should a sales specialist recommend for a customer that wants to integrate storage management for a Kubernetes environment?

- A. IBM Spectrum Control
- B. IBM Spectrum Virtualize
- C. IBM Spectrum Accelerate
- D. IBM Spectrum Connect

Correct Answer: D

QUESTION 2

A customer wants to have a disk storage system that provides recommendations on capacity growth that will optimize performance.

Which solution should the sales specialist recommend?

- A. ESS with intra-tier rebalancing
- B. IBM TS4500 with Disk Optimizer
- C. IBM DCS3860 with Capacity Magic
- D. IBM Storwize V7000 with IBM Storage Insights Pro

Correct Answer: D

QUESTION 3

A customer using IBM SVC hardware has had issues when its own storage team installed upgrades of the IBM Spectrum Virtualize code.

Which hardware option should the sales specialist propose to the customer?

- A. Purchase nodes with Enterprise Class Support
- B. Purchase a cold standby node
- C. Engage IBM Global Technology Services
- D. Install additional SV1 nodes to expand the cluster

Correct Answer: D

QUESTION 4

Which offering provides file sharing and transparent cloud tiering?

- A. IBM Spectrum Virtualize
- B. IBM Spectrum Accelerate
- C. IBM Cloud Object Storage
- D. IBM Spectrum Scale

Correct Answer: D

QUESTION 5

Which key metric drives a customer's disaster recovery strategy?

- A. Hyperswap
- B. rPerf
- C. RTO
- D. TCA

Correct Answer: C

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