

C1000-020^{Q&As}

IBM New Workloads Sales V2

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QUESTION 1

How does IBM Spectrum Copy Data Management simplify copy data management?

- A. By enabling automation and orchestration of snapshots
- B. By creating daily backups on tape
- C. By activating snapshot features in each storage system
- D. By creating user-profiles to automate copy processes

Correct Answer: A

QUESTION 2

A customer using IBM SVC hardware has had issues when its own storage team installed upgrades of the IBM Spectrum Virtualize code.

Which hardware option should the sales specialist propose to the customer?

- A. Purchase nodes with Enterprise Class Support
- B. Purchase a cold standby node
- C. Engage IBM Global Technology Services
- D. Install additional SV1 nodes to expand the cluster

Correct Answer: D

QUESTION 3

A customer wants to implement a software-defined storage solution and has existing storage leases that they want to leverage as part of the solution.

Which IBM SAN Volume Controller license is required?

- A. Encryption
- B. Virtualization
- C. Replication
- D. Real-time Compression

Correct Answer: C

QUESTION 4

Which IBM PartnerWorld technical resource should a qualified IBM Business Partner use to obtain technical information and competitive comparisons to close a proposal?

- A. IBM Business Partner Innovation Center
- B. IBM Techdocs
- C. IBM DeveloperWorks
- D. IBM Techline

Correct Answer: D

QUESTION 5

A customer needs an additional 200 TB usable for video surveillance files. Which tool calculates the necessary storage for this environment?

- A. Capacity Magic
- B. E-config
- C. Disk Magic
- D. Comprestimator

Correct Answer: A

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