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QUESTION 1

What is the most cost efficient storage medium for large backup and archival data?

A. Tape

B. Near-line disk

C. Large SAS disk

D. Cloud

Correct Answer: A

QUESTION 2

A customer wants to have a disk storage system that provides recommendations on capacity growth that will optimize performance.

Which solution should the sales specialist recommend?

A. ESS with intra-tier rebalancing

B. IBM TS4500 with Disk Optimizer

C. IBM DCS3860 with Capacity Magic

D. IBM Storwize V7000 with IBM Storage Insights Pro

Correct Answer: D

QUESTION 3

A customer has floor space constraints and needs additional capacity for an application. The current environment is running at 80% utilization.

Which IBM Spectrum Virtualize concept should a sales specialist emphasize to the customer?

A. Easy Tier

B. Virtualization

C. Compression

D. Clustering

Correct Answer: C

QUESTION 4

Which offering provides file sharing and transparent cloud tiering?

A. IBM Spectrum Virtualize

B. IBM Spectrum Accelerate

C. IBM Cloud Object Storage

D. IBM Spectrum Scale

Correct Answer: D

QUESTION 5

A customer wishes to present natively 400 TB of NFS storage. Which IBM solution should the sales specialist recommend?

A. IBM Storwize V7000

B. IBM Spectrum Archive

C. IBM Spectrum NAS

D. IBM A9000

Correct Answer: C

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