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QUESTION 1

What is the essential FIRST step in initiating a SAM project?

- A. Deploy a software usage tool to identify the scale of the problem and document all associated risks
- B. Develop and communicate an overall SAM policy
- C. Develop and implement a SAM processes and procedures
- D. Develop a clear vision and strategy that is owned by senior management.

Correct Answer: D

QUESTION 2

Which of the following BEST describes the process of license novation?

- A. SAM team must inform re-seller that license has been transferred to another department.
- B. Software manufacturer allows usage rights to be changed.
- C. Software manufacturer allows ownership in unwanted software licenses to be sold to another organisation
- D. Software manufacturer allows the transfer of software licenses and contracts when an organisation reforms itself or restructures.

Correct Answer: D

QUESTION 3

Which of the following will the appointment of a single Software Asset Manager in an organisation facilitate?

1. Provide a single point of contact for SAM matters
2. Concentrate the responsibility for implementing software upgrades in one post
3. Decrease the incidence of unused software licenses
4. Provide an owner for SAM processes

- A. 1, 3 and 4
- B. 1, 2, 3 and 4
- C. 1, 2 and 3
- D. 2, 3 and 4.

Correct Answer: A

QUESTION 4

Which of the following activities are elements of the SAM Relationship Management processes?

1.Contract management 2.Supplier management 3.Status Accounting 4.Asset Identification

A. 1 and 2

B. 1, 2 and 3

C. 3 and 4

D. All.

Correct Answer: A

QUESTION 5

Which of the following is NOT one of the SAM Logistics processes?

A. Requirements definition

B. Retirement.

C. Licensing Compliance

D. Procurement.

Correct Answer: C

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