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QUESTION 1

Universal Containers (UC) is implementing a Salesforce B2B multi-cloud project with large volumes of data and daily transactions from multiple third-party systems via multiple integrations. UC is looking at transactions of more than 1 million records a week and, in higher seasons, 10 million records a week. UC has made the decision to get a full copy sandbox to use to test all of its third-party integrations across its multiple clouds. UC has also invested in MuleSoft and the Anypoint Platform as the single enterprise service bus for all of the third-party data going into Salesforce.

Which type of performance testing should a Solution Architect recommend for testing data at scale on this project?

A. Perform API load test against the full copy sandbox before go live.

B. Perform unit testing against the full copy sandbox codebase before go live in production.

C. Perform page load testing against production after go live.

D. Perform API load test against the partial copy sandbox before go live.

Correct Answer: A

QUESTION 2

Universal Containers uses the Salesforce Platform to track customer payments and any late payments. This is accomplished with an architecture that includes Marketing Cloud, Service Cloud, and an integration to the back-office billing system via MuleSoft. Invoices and payments are mastered in the billing system and exposed to Salesforce via MuleSoft. Notifications about customer payments are orchestrated out of Salesforce and emails are sent via Marketing Cloud. The late payment invoice data is required for service representatives to be able to reference within Salesforce.

What should the Solution Architect recommend when determining the role of each system for a use case of sending payment reminders?

A. Integrate the billing system directly with Marketing Cloud via MuleSoft to trigger based on events from the billing system.

B. Create cases within Salesforce from the billing system based on payment statues with MuleSoft event orchestration and send payment notifications via Marketing Cloud.

C. Recommend a trigger from the billing system into Marketing Cloud, which sends customer formatted emails.

D. Load the payment and invoicing data within Salesforce from the billing system with MuleSoft, and drive payment notifications via Marketing Cloud.

Correct Answer: A

QUESTION 3

Northern Trail Outfitters (NTO) currently use Sales Cloud to track deals and now wants to use channel sales to distribute and tell products through resellers (partners). As part of the channel strategy. NTO will be implementing a Partner Community for resellers to register deals or generate quotes. NTO needs to establish metrics to measure each reseller\\'s performance based on the reseller\\'s activities within the Partner Community. NTO wants to focus on leading metrics as opposed to lagging metrics to get early feedback on how the portal is being used by partners.

Which three leading metrics should a Solution Architect recommend to help NTO measure each reseller\\'s goals through the Partner Community?

Choose 3 answers

A. Product types sold

B. Opportunities generated

C. Number of quotes generated

D. Logins into Partner Community

E. Opportunity win rates

Correct Answer: BCD

QUESTION 4

Northern Trail Outfitters (NTO) is running a multi-cloud Salesforce implementation with lots of process integration between the clouds and other systems. During the project, NTO faces many challenges including a lack of agility and business value alignment, as well as silo-thinking. After trying different approaches, NTO begins to use Agile and is successful. The project manager now wonders what the recommended operating model would look like.

What should be a Solution Architect\\'s first recommendation?

A. NTO should set up an Operations team within IT to ensure proper management of the integrations going forward.

B. NTO should set up a model of continuous backlog with teams aligned to the different clouds to drive efficiency and team collaboration.

C. NTO should set up a model of continuous backlog with teams aligned to the different products (capabilities) to improve efficiency.

D. NTO should establish a Scaled Agile Center of Excellence to continuously improve agility and time to market.

Correct Answer: D

QUESTION 5

Universal Containers (UC) is about to undergo its first release of its digital transformation initiative across clouds like Sales Cloud, B2B Commerce, Marketing Cloud Account Engagement, Experience Cloud, and MuleSoft. UC recently developed its Center of Excellence (CoE) model and is working on how to make sure its developers and administrators can go through a continuous release cycle. The product owner would like to make sure no work is overridden in sandboxes or production.

What is the first thing a Solution Architect should recommend within UC\\'s DevOps setup?

A. Make sure the developers all have access to the CLI so that they can package and push their changes to the next environment.

B. Appoint a release manager who will keep track of all changes made and which changes have been deployed to the QA, SIT, and UAT environments as part of the sprint.

C. Appoint a release manager who will set up the required environments and automated deployments in tandem with a source control based development process.

D. Set up a source control based development process that\\'s understood and followed by administrators and developers.

Correct Answer: D

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