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QUESTION 1

Universal Containers (UC) is about to undergo its first release of its digital transformation initiative across clouds like
Sales Cloud, B2B Commerce, Marketing Cloud Account Engagement, Experience Cloud, and MuleSoft. UC recently
developed its Center of Excellence (CoE) model and is working on how to make sure its developers and administrators
can go through a continuous release cycle. The product owner would like to make sure no work is overridden in
sandboxes or production.

What is the first thing a Solution Architect should recommend within UC\\'s DevOps setup?

A. Make sure the developers all have access to the CLI so that they can package and push their changes to the next
environment.

B. Appoint a release manager who will keep track of all changes made and which changes have been deployed to the
QA, SIT, and UAT environments as part of the sprint.

C. Appoint a release manager who will set up the required environments and automated deployments in tandem with a
source control based development process.

D. Set up a source control based development process that\\'s understood and followed by administrators and
developers.

Correct Answer: D

QUESTION 2

Universal Containers (UC) has a global support model and would like to open up a text message channel to support
maintenance supervisors in countries around the world. UC also wants to leverage messaging to market to its business
partners, and be able to track open and click-through rates just like it does with email campaigns.

What should a Solution Architect recommend to UC?

A. Utilize Service Cloud and LiveMessage.

B. Utilize Service Cloud Email to Text Message.

C. Embed third-party messenger tools.

D. Utilize Marketing Cloud and MobileConnect.

Correct Answer: D

QUESTION 3

A Solution Architect is presenting a design for the Phase 1 rollout of a B2B multi-cloud solution that includes CPQ and
B2B Commerce using the CPQ B2B Commerce Connector. During the presentation, business stakeholders push bade
on some of the key design aspects. The business is keen to have the product images and SCO data pushed back to
CPQ from 828 Commerce, which is not incorporated in the current design. Further, the business wants the Solution
Architect to find a way to map discounts and promotions in 828 Commerce to CPQ pricing and add that to the Phase 1
deliverables.

Which two responses should a Solution Architect present to the stakeholder s?

Choose 2 answers

A. There are significant differences in the discounting models and options between B2B Commerce and CPQ, and for that reason, it is better to handle them separately. without syncing to CPQ.

B. Product Images and SCO data are B2B Commerce specific metadata. It is recommended to keep them only in 828 Commerce, and not push to CPQ.

C. Map the product images from B2B Commerce to CPQ, by passing the URL of the image File from CC Product to Product2 object. SEO data sync will require additional customization and it is recommended for Phase 2.

D. Map the discounts and promotions to Additional Discounts field on the quote Int. However, we would need to ensure that the price rules do not run for quotes originated from B2B Commerce unless there is a specific business need.

Correct Answer: AB

QUESTION 4

Northern Trail Outfitters (NTO) has a requirement to implement an Experience Cloud solution to allow its partners to log and view cases they have submitted, as well as track their opportunities. As part of the solution, NTO wants to be able to create dashboards that its partners can view within the community.

Which Experience Cloud license should the Solution Architect recommend?

A. Sales Cloud license

B. Service Cloud license

C. Partner Community license

D. Customer Community Plus license

Correct Answer: C

QUESTION 5

Northern Trail Outfitters (WO) is transforming its service experience. NTO has created a RACI matrix to understand the key stakeholders\\' responsibilities for activities and decisions during a Salesforce Field Service discovery workshop. Which three NTO stakeholders should a Solution Architect recommend be defined as Consulted during the discovery workshop?

Choose 3 answers

A. Field Service Manager

B. NTO employee representing a typical customer

C. Business Analyst

D. Field Service Agent

E. Project Manager

Correct Answer: ABE

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